CASE STUDY

Smooth and seamless **CRM transition**

Industry

IT Infrastructure Products and Solutions

Technology

SUSE OpenStack Cloud
Terraform
Kubernetes
Ansible
Jenkins
Selenium Grid
SOAP microservices with Spring Boot

At a glance

Short development and product release cycles are a necessity for modern IT companies. This is why when presented with an opportunity to assist our client in modernizing their CRM web portal, migrating all business and development processes to Sales Force platform and speeding-up the implementation cycles – we brought our A game

Client

Our client is a large multinational enterprise information tech company specialized in Cloud computing, hardware and software products, and AI. The nature of their work brought a need to look for a trusted partner who could help them improve implementation processes and reduce the time needed for transitioning to a new CMR solution.

Project goal

The main goal of this project was to extend the client's R&D team in order to cope with an increased workload required for a swift implementation and a seamless transition to a new CRM portal. To ensure everything go according to plan, we also decided to put additional expertise to Continuous integration and deployment with DevOps.

About
Comtrade 360

Comtrade 360, a member of the
Comtrade Group, helps
businesses stay ahead in an
ever-evolving digital world. For
more than 30 years, we have
accelerated innovation and
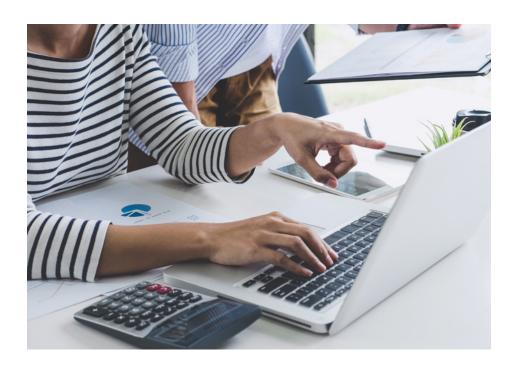growth by providing solutions to
key technology partners.

Our clients, leading enterprise
infrastructure and system
software vendors across the
globe, know what we're about:
delivering a comprehensive
range of top-notch software
development services and
solutions for your IT challenge.

Challenge

The biggest challenge during the transition was to maintain, develop and
release versions for two CRM solutions in parallel. As a prerequisite, we had to
automate and improve all integration, build, testing, and deployment
processes. On the organizational side, our engineers needed to blend and
integrate into client's existing R&D teams and adapt to established SAFe
practices and processes.

Results

Comtrade 360's proven track record and long-lasting expertise in the DevOps
domain ensured a successful conclusion of the project. Our highly motivated
team of DevOps engineers designed and implemented a series of continuous
integration, testing, and deployment improvements which laid a foundation for
shorter development and product release cycles. A professional approach and
high quality of DevOps artifacts resulted in complete satisfaction of all
involved parties, which enabled us to broaden the partnership and collaborate
on next product version releases, while also opening doors for future
engagements on other projects and products for our client.